

## **Annual Management Report of Fund Performance**

*For the Year Ended March 31, 2023*

*This Annual Management Report of Fund Performance contains financial highlights but does not contain the complete annual financial statements of the exchange-traded fund ("ETF"). You may obtain a copy of the annual financial statements, at no cost, by calling the toll-free number 1-800-387-0614, by writing to us at Mackenzie Financial Corporation, 180 Queen Street West, Toronto, Ontario M5V 3K1, by visiting our website at [www.mackenzieinvestments.com](http://www.mackenzieinvestments.com) or by visiting the SEDAR website at [www.sedar.com](http://www.sedar.com).*

*Unitholders may also contact us using one of these methods to request a copy of the ETF's interim financial report, proxy voting policies and procedures, proxy voting disclosure record or quarterly portfolio disclosure. For more information, please refer to the ETF's Prospectus and ETF Facts, which may also be obtained, at no cost, using any of the methods outlined above.*

*For the ETF's current net asset value per unit and for more recent information on general market events, please visit our website.*

### **A NOTE ON FORWARD-LOOKING STATEMENTS**

*This report may contain forward-looking statements that reflect our current expectations or forecasts of future events. Forward-looking statements include statements that are predictive in nature, depend upon or refer to future events or conditions, or include words such as "expects", "anticipates", "intends", "plans", "believes", "estimates", "preliminary", "typical" and other similar expressions. In addition, these statements may relate to future corporate actions, future financial performance of a fund or a security and their future investment strategies and prospects. Forward-looking statements are inherently subject to, among other things, risks, uncertainties and assumptions that could cause actual events, results, performance or prospects to differ materially from those expressed in, or implied by, these forward-looking statements. These risks, uncertainties and assumptions include, without limitation, general economic, political and market factors in North America and internationally, interest and foreign exchange rates, the volatility of global equity and capital markets, business competition, technological change, changes in government regulations, changes in securities laws and regulations, changes in tax laws, unexpected judicial or regulatory proceedings, catastrophic events, outbreaks of disease or pandemics (such as COVID-19), and the ability of Mackenzie to attract or retain key employees. The foregoing list of important risks, uncertainties and assumptions is not exhaustive. Please consider these and other factors carefully and do not place undue reliance on forward-looking statements.*

*The forward-looking information contained in this report is current only as of the date of this report. There should not be an expectation that such information will in all circumstances be updated, supplemented or revised whether as a result of new information, changing circumstances, future events or otherwise.*

# WEALTHSIMPLE NORTH AMERICA SOCIALLY RESPONSIBLE INDEX ETF

ANNUAL MANAGEMENT REPORT OF FUND PERFORMANCE | For the Year Ended March 31, 2023

## Management Discussion of Fund Performance

June 5, 2023

This Management Discussion of Fund Performance presents the portfolio management team's view on the significant factors and developments that have affected the ETF's performance and outlook in the year ended March 31, 2023 (the "period"). If the ETF was established during the period, "period" represents the period since inception.

In this report, "Mackenzie" and "the Manager" refer to Mackenzie Financial Corporation, the manager of the ETF. In addition, net asset value ("NAV") refers to the value of the ETF as calculated for subscription and redemption purposes, on which the discussion of ETF performance is based.

Please read *A Note on Forward-Looking Statements* on the first page of this document.

### Investment Objective and Strategies

The ETF seeks to replicate, to the extent reasonably possible and before fees and expenses, the performance of the Solactive Wealthsimple North America Socially Responsible Factor Index, or any successor thereto. It invests primarily in Canadian and U.S. equity securities with the goal of achieving diversified exposure to companies that do not violate commonly held social and environmental values.

### Risk

The risks of the ETF remain as discussed in the ETF's Prospectus.

The ETF is suitable for medium- to long-term investors looking for a socially responsible North American equity fund to hold as part of their portfolio, who can handle the volatility of stock markets and who have a medium tolerance for risk.

### Results of Operations

#### Investment Performance

During the period, the ETF returned 8.4% (after deducting fees and expenses). This compares with the Solactive Wealthsimple North America Socially Responsible Factor Index return of 8.3%. All index returns are calculated on a total return basis in Canadian dollar terms. Investors cannot invest in an index without incurring fees, expenses and commissions, which are not reflected in the index returns.

Canadian and U.S. equities fell over the period, driven lower by rising interest rates, volatile commodity prices and forecasts of economic weakness. Employment remained strong and high inflation persisted. In response, the U.S. Federal Reserve and the Bank of Canada raised their policy rates significantly. Energy prices were relatively high, bolstered by the Russia-Ukraine war. In Canada, resilient consumer spending supported consumer discretionary and consumer staples stocks. In the United States, large-capitalization value stocks outperformed growth stocks as bond yields rose.

Through the period, the ETF invested substantially all its assets in the stocks that make up the index, holding each stock in approximately the same proportion as its weighting in the index. Alternatively, the ETF may use a sampling methodology to invest in broadly diversified securities that collectively approximate the full index in terms of key characteristics.

The difference in performance between the ETF and the index resulted from variations in the timing of currency conversions and income from securities lending. This was partially offset by management fees and other operating expenses.

Over the period, changes were made to the ETF's holdings to reflect changes in the composition of the index.

## Environmental, Social and Governance ("ESG") Impact

The index seeks to avoid investing in companies that violate common social and environmental values; companies with involvement in fossil fuels, weapons manufacturing, or other controversial industries; and companies with insufficient gender representation at the board level. Revenue thresholds of 5% are used to determine involvement in controversial industries. The index excludes companies involved in oil, gas and thermal coal production, casinos and gaming, adult entertainment, tobacco, or alcohol, as well as excluding defence contractors and weapon manufacturers. A company in the index must have at least three women on its board or at least 25% of the board must be female. The index uses a multi-factor screen and risk weighting to improve diversification.

The index is rebalanced quarterly. Over the period, 50 securities were added to the ETF and 43 were eliminated, for a total of 199 at period-end. The addition and removal of securities may have resulted from non-ESG-related screens, as stated above. All the holdings earned 5% or less of their revenue from controversial industries.

Based on the most recent scope 1 and 2 greenhouse gas emissions intensity data, the weighted average carbon intensity of the portfolio was 33 tonnes of carbon dioxide equivalent emissions per million U.S. dollars of revenue ("tCO<sub>2</sub>e/US\$M") at March 31, 2023. In comparison, the weighted average carbon intensity of the portfolio was 28 tCO<sub>2</sub>e/US\$M at March 31, 2022 (based on 2021 intensity data). The percentage of the portfolio invested in companies where women represented at least 30% of the board was 60% at March 31, 2023, compared to 61% at March 31, 2022. (All data is from MSCI ESG Research LLC.)

### Net Assets

The ETF's net assets increased by 11.2% during the period to \$545.9 million. This change was composed primarily of \$40.4 million in net income (including any interest and/or dividend income) from investment performance, after deducting fees and expenses, and an increase of \$14.8 million due to net unitholder activity (including sales, redemptions and cash distributions).

### Recent Developments

Because the ETF is an index fund, neither market expectations nor recent developments affect the composition of the portfolio.

Effective March 31, 2023, KPMG LLP was appointed as the auditor of the ETF.

### Related Party Transactions

#### Management Fees

The management expense ratio ("MER") for the ETF during the year ended March 31, 2023, was similar to the MER for the year ended March 31, 2022. Total expenses paid vary from period to period mainly as a result of changes in average assets in the ETF. The MERs are presented in the *Financial Highlights* section of this report. The ETF paid management fees to the Manager at the annual rate of 0.20%.

The management fee for the ETF is calculated and accrued daily as a percentage of its NAV. The ETF's management fees were used by the Manager to pay for the costs of managing the investment portfolio of the ETF, including providing investment analysis and recommendations, making investment decisions, making brokerage arrangements for the purchase and sale of the investment portfolio, providing other services and licensing the index, and to pay for all costs and expenses (other than certain specified fund costs as more fully described in the Prospectus) required to operate the ETF.

# WEALTHSIMPLE NORTH AMERICA SOCIALLY RESPONSIBLE INDEX ETF

ANNUAL MANAGEMENT REPORT OF FUND PERFORMANCE | For the Year Ended March 31, 2023

## Other Related Party Transactions

The Manager is wholly owned by IGM Financial Inc., which in turn is a subsidiary of Power Corp. of Canada. Companies related to Power Corp. of Canada are therefore considered affiliates of the Manager. At March 31, 2023, the ETF held the following investment(s) in companies affiliated with the Manager: \$0.9 million invested in securities issued by Power Corp. of Canada, \$1.1 million invested in securities issued by Great-West Lifeco Inc. and \$1.0 million invested in securities issued by IGM Financial Inc. The investment(s) represented 0.6% of the ETF's NAV. In making the investment(s), the Manager relied on the approval of the Mackenzie Funds' Independent Review Committee. The Independent Review Committee issued the approval on the basis that the investment(s) would be made in compliance with the Manager's policies. The Manager's policies are designed to ensure that any related party transaction (i) is made free from any influence by an entity related to the Manager and without taking into account any considerations relevant to an entity related to the Manager; (ii) represents the business judgment of the Manager, uninfluenced by considerations other than the best interests of the ETF; and (iii) achieves a fair and reasonable result for the ETF.

The Manager relied on an approval provided by the Mackenzie Funds' Independent Review Committee to appoint KPMG LLP as the auditor of the ETF, effective March 31, 2023.

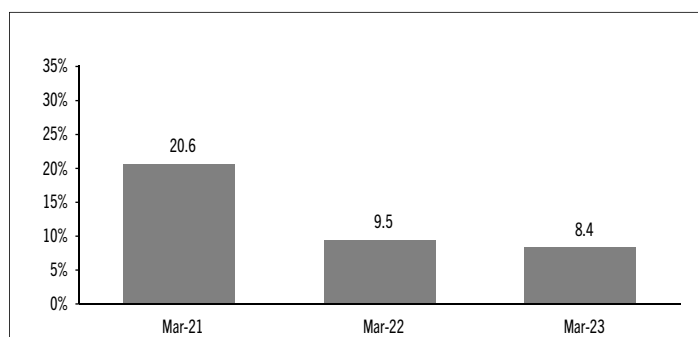
## Past Performance

The ETF's past performance information is presented in the following chart and table. It assumes all distributions made by the ETF in the periods presented are reinvested in additional units of the ETF. The chart and table do not take into account brokerage commissions or income taxes payable by any investor that would have reduced returns. The past performance of the ETF is not necessarily an indication of how it will perform in the future.

If you hold this ETF outside of a registered plan, income and capital gains distributions paid to you increase your income for tax purposes whether paid to you in cash or reinvested in additional units of the ETF. The amount of reinvested taxable distributions is added to the adjusted cost base of the units that you own. This would decrease your capital gain or increase your capital loss when you later sell from the ETF, thereby ensuring that you are not taxed on this amount again. Please consult your tax advisor regarding your personal tax situation.

## Year-by-Year Returns

The following bar chart presents the performance of the ETF for each of the fiscal periods shown. The chart shows, in percentage terms, how much an investment made on the first day of each fiscal period, or on the ETF's inception date (June 16, 2020), as applicable, would have increased or decreased by the last day of the fiscal period presented.



## Annual Compound Returns

The following table compares the historical annual compound total returns for the ETF with the relevant index or indices shown below for each of the periods ended March 31, 2023. Investors cannot invest in an index without incurring fees, expenses and commissions, which are not reflected in these performance figures.

All index returns are calculated in Canadian dollars on a total return basis, meaning that all dividend payments, interest income accruals and interest payments are reinvested.

Percentage Return:	1 Yr	3 Yr	5 Yr	10 Yr	Since Inception
Wealthsimple North America Socially Responsible Index ETF	8.4	n/a	n/a	n/a	13.7
Solactive Wealthsimple North America Socially Responsible Factor Index	8.3	n/a	n/a	n/a	13.5

*The Solactive Wealthsimple North America Socially Responsible Factor Index seeks to achieve diversified exposure to U.S. and Canadian equities without investing in companies with poor social and/or environmental values. The index excludes companies involved in human rights violations or controversial industries including fossil fuels, gambling, tobacco, weapons and alcohol. Companies with low gender diversity on their boards and those with high carbon intensity within their industry are also excluded. The index uses a multi-factor screen and risk weighting to improve diversification. The ETF tracks a version of the index calculated net of withholding taxes.*

# WEALTHSIMPLE NORTH AMERICA SOCIALLY RESPONSIBLE INDEX ETF

ANNUAL MANAGEMENT REPORT OF FUND PERFORMANCE | For the Year Ended March 31, 2023

## Summary of Investment Portfolio at March 31, 2023

PORTFOLIO ALLOCATION	% OF NAV
Equities	99.8
Cash and short-term investments	0.1
Other assets (liabilities)	0.1

REGIONAL ALLOCATION	% OF NAV
United States	73.0
Canada	24.2
Ireland	2.0
Bermuda	0.3
United Kingdom	0.2
Cash and short-term investments	0.1
Other assets (liabilities)	0.1
Switzerland	0.1

SECTOR ALLOCATION	% OF NAV
Consumer staples	17.7
Consumer discretionary	15.1
Health care	14.3
Financials	11.3
Materials	9.9
Information technology	9.2
Industrials	8.6
Utilities	5.1
Communication services	5.0
Energy	3.2
Real estate	0.4
Cash and short-term investments	0.1
Other assets (liabilities)	0.1

## TOP 25 POSITIONS

Issuer	% OF NAV
Hydro One Inc.	5.1
Wheaton Precious Metals Corp.	4.3
Vulcan Materials Co.	3.7
Cameco Corp.	3.2
NVR Inc.	2.4
D.R. Horton Inc.	2.1
LKQ Corp.	2.1
Hasbro Inc.	1.9
The Hershey Co.	1.1
Mondelez International Inc.	1.1
General Mills Inc.	1.1
The Coca-Cola Co.	1.1
The Procter & Gamble Co.	1.1
Church & Dwight Co. Inc.	1.0
Colgate Palmolive Co.	1.0
The Clorox Co.	1.0
J.M. Smucker Co.	1.0
Monster Beverage Corp.	0.9
Keurig Dr Pepper Inc.	0.9
Metro Inc.	0.9
McCormick & Co. Inc.	0.9
Loblaw Companies Ltd.	0.8
George Weston Ltd.	0.8
The Kraft Heinz Co.	0.8
Nike Inc.	0.8

<b>Top long positions as a percentage of total net asset value</b>	<b>41.1</b>
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*The ETF held no short positions at the end of the period.*

*The investments and percentages may have changed since March 31, 2023, due to the ongoing portfolio transactions of the ETF.*

# WEALTHSIMPLE NORTH AMERICA SOCIALLY RESPONSIBLE INDEX ETF

ANNUAL MANAGEMENT REPORT OF FUND PERFORMANCE | For the Year Ended March 31, 2023

## Financial Highlights

The following tables show selected key financial information about the ETF and are intended to help you understand the ETF's financial performance for each of the fiscal periods presented below. In the period when the ETF was established, "period" represents the period from inception to the end of that fiscal period. The inception date can be found under *Past Performance*.

### THE ETF'S NET ASSETS PER SECURITY (\$)<sup>1</sup>

CAD Units (Ticker: WSRI)	Mar. 31 2023	Mar. 31 2022	Mar. 31 2021
<b>Net assets, beginning of period</b>	<b>32.50</b>	<b>29.98</b>	<b>25.00</b>
<b>Increase (decrease) from operations:</b>			
Total revenue	0.51	0.43	0.31
Total expenses	(0.08)	(0.08)	(0.06)
Realized gains (losses) for the period	0.27	2.71	1.39
Unrealized gains (losses) for the period	1.96	(0.62)	3.52
<b>Total increase (decrease) from operations<sup>2</sup></b>	<b>2.66</b>	<b>2.44</b>	<b>5.16</b>
<b>Distributions:</b>			
From net investment income (excluding Canadian dividends)	(0.09)	(0.17)	(0.07)
From Canadian dividends	(0.05)	(0.11)	(0.05)
From capital gains	(0.27)	(2.53)	(0.51)
Return of capital	-	-	-
<b>Total annual distributions<sup>3</sup></b>	<b>(0.41)</b>	<b>(2.81)</b>	<b>(0.63)</b>
<b>Net assets, end of period</b>	<b>34.77</b>	<b>32.50</b>	<b>29.98</b>

- (1) These calculations are prescribed by securities regulations and are not intended to be a reconciliation between opening and closing net assets per unit. This information is derived from the ETF's audited annual financial statements. The net assets per unit presented in the financial statements may differ from the net asset value per unit calculated for ETF pricing purposes. An explanation of these differences, if any, can be found in the *Notes to Financial Statements*.
- (2) Net assets and distributions are based on the actual number of units outstanding at the relevant time. The increase/decrease from operations is based on the weighted average number of units outstanding over the fiscal period.
- (3) Distributions were paid in cash/reinvested in additional units of the ETF, or both.

## Index Provider Disclaimer

The Wealthsimple North America Socially Responsible Index ETF is not sponsored, promoted, sold or supported in any other manner by Solactive AG nor does Solactive AG offer any express or implicit guarantee or assurance either with regard to the results of using Solactive Wealthsimple North America Socially Responsible Factor Index (the "Underlying Index"), including its trademark and/or prices, at any time or in any other respect. The Underlying Index is calculated and published by Solactive AG. Solactive AG uses its best efforts to ensure that the Underlying Index is calculated correctly. Irrespective of its obligations toward Mackenzie, Solactive AG has no obligation to point out errors in the Underlying Index to third parties including but not limited to investors and/or financial intermediaries of the Wealthsimple North America Socially Responsible Index ETF. Neither publication of the Underlying Index by Solactive AG nor the licensing of the Underlying Index or Underlying Index trademark for the purpose of use in connection with the Wealthsimple North America Socially Responsible Index ETF constitutes a recommendation by Solactive AG to invest capital in Wealthsimple North America Socially Responsible Index ETF nor does it in any way represent an assurance or opinion of Solactive AG with regard to any investment in Wealthsimple North America Socially Responsible Index ETF.

## RATIOS AND SUPPLEMENTAL DATA

CAD Units (Ticker: WSRI)	Mar. 31 2023	Mar. 31 2022	Mar. 31 2021
Total net asset value (\$000) <sup>1</sup>	545,882	490,755	347,726
Units outstanding (000) <sup>1</sup>	15,700	15,100	11,600
Management expense ratio (%) <sup>2</sup>	0.22	0.22	0.22
Management expense ratio before waivers or absorptions (%) <sup>2</sup>	0.22	0.22	0.22
Trading expense ratio (%) <sup>3</sup>	0.02	0.02	0.02
Trading expense ratio before reimbursements (%) <sup>3</sup>	0.02	0.02	0.02
Portfolio turnover rate (%) <sup>4</sup>	41.66	70.93	n/a
Net asset value per unit (\$)	34.77	32.50	29.98
Closing market price (\$) <sup>5</sup>	34.63	32.57	30.02

- (1) This information is provided as at the end of the fiscal period shown.
- (2) Management expense ratio ("MER") is based on total expenses, excluding commissions and other portfolio transaction costs, income taxes and withholding taxes, for the stated period and is expressed as an annualized percentage of daily average net assets during the period, except as noted. If the ETF was established in the period, the MER is annualized from the date of inception to the end of the period. Where the ETF directly invests in securities of another fund (including other ETFs), the MER presented for the ETF includes the portion of MERs of the other fund(s) attributable to this investment. Any income distributions received from ETFs managed by the Manager, with the intention of offsetting fees paid within those ETFs but which are not considered to be duplicative fees under regulatory requirements, are treated as waived expenses for MER purposes. The Manager may waive or absorb operating expenses at its discretion and stop waiving or absorbing such expenses at any time without notice.
- (3) The trading expense ratio ("TER") represents total commissions and other portfolio transaction costs expressed as an annualized percentage of daily average net assets during the period. Where the ETF invests in securities of another fund (including other ETFs), the TER presented for the ETF includes the portion of TERs of the other fund(s) attributable to this investment. The Manager may reimburse the ETF for certain brokerage commissions and other transaction costs (including those payable to the custodian or its agents). The Manager may make these reimbursements at its discretion and stop these reimbursements at any time without notice.
- (4) The ETF's portfolio turnover rate indicates how actively the ETF's portfolio advisor manages its portfolio investments. A portfolio turnover rate of 100% is equivalent to the ETF buying and selling all of the securities in its portfolio once in the course of the period. The higher the ETF's portfolio turnover rate in a period, the greater the trading costs payable by the ETF in the period, and the greater the chance of an investor receiving taxable capital gains in the year. There is not necessarily a relationship between a high turnover rate and the performance of the ETF. The portfolio turnover rate is not provided when the ETF is less than one year old.
- (5) Closing market price, or the midpoint of the bid and ask prices in the absence of a closing market price, on the last trading day of the period as reported on the Toronto Stock Exchange.